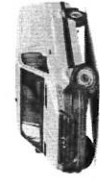


Bannock County Minivan Vehicle Comparison



| YMMIS | 2019 Honda Odyssey EX (A9) Passenger Van RL6H5KEXW | 2020 Toyota Sienna L 7 Passenger Van 5328 | 2019 Chrysler Pacifica L Passenger Van RUCES3 | 2019 Dodge Grand Caravan SE Passenger Van RTKH53 | 2019 Chevrolet Express 2500 Work Van Rear-wheel Drive Cargo Van CG23405 | 2019 Mercedes-Benz Sprinter 2500 Standard Roof V6 Sprinter 2500 Cargo Van 144 in. WB 4WD M2CA4X |
|--|--|---|---|--|---|---|
| Vehicle Type | Passenger Minivan | Passenger Minivan | Passenger Minivan | Passenger Minivan | 3/4 ton Cargo Van | 3/4 ton Cargo Van |
| Engine | 3.5L V6 SOHC 24-Valve i-VTEC | 3.5L DOHC V6 SMPI | 3.6L V6 24V VVT | 3.6L V6 24V VVT (FFV) | 4.3L V6 DI VVT | 3.0 L V6 Turbo Diesel |
| EPA MPG City | 19 | 19 | 18 | 17 | 14.5 | 15 |
| EPA MPG Highway | 28 | 27 | 28 | 25 | 17 | 17 |
| Acquisition Cost | \$32,277 | \$29,530 | \$25,807 | \$23,466 | \$22,926.00 | \$40,692.00 |
| Total Actual Depreciation | \$18,298 | \$20,482 | \$15,116 | \$14,828 | \$10,793.00 | \$24,174.00 |
| Total Fuel Cost | \$5,372 | \$5,490 | \$5,490 | \$6,019 | \$7,239.00 | \$8,687.00 |
| Total Maintenance Cost | \$2,177 | \$2,177 | \$2,095 | \$2,095 | \$2,455.00 | \$3,090.00 |
| Monthly Depreciation | \$435.74 | \$398.66 | \$348.39 | \$316.79 | \$309.50 | \$549.34 |
| Monthly Lease Charge | \$126.49 | \$115.87 | \$103.99 | \$97.05 | \$98.71 | \$159.61 |
| Monthly Management Fee | \$32.28 | \$29.53 | \$28.31 | \$28.07 | \$30.93 | 41 |
| Monthly Interest | \$94.21 | \$86.34 | \$75.68 | \$68.98 | \$67.78 | 119 |
| Total Monthly Rent | \$562.23 | \$514.53 | \$452.38 | \$413.84 | \$408.20 | \$708.95 |
| Lease Term | 60 Months | 60 Months | 60 Months | 60 Months | 60 Months | 60 Months |
| Holding Period | 5 Years | 5 Years | 5 Years | 5 Years | 5 Years | 5 Years |
| Annual Mileage | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| RBV at Term | \$6,133 | \$5,611 | \$4,903 | \$4,459 | \$4,356 | \$7,731 |
| Expected Sales Price | \$13,979 | \$9,048 | \$10,691 | \$8,638 | \$11,500 | \$16,500 |
| Estimated Equity at Term | \$7,847 | \$3,438 | \$5,787 | \$4,180 | \$7,144 | \$8,769 |
| True Monthly Holding cost over term including Equity | \$431.46 | \$457.23 | \$355.93 | \$344.17 | \$289.13 | \$562.80 |

2019 orders closed
2020 est. delivery by 2/2020

3/4 ton Crew Cab and 1 ton Crew Cab Diesel Vehicle Comparison



| YMMS | 2019 Chevrolet Silverado 3500HD WT 4x4 Crew Cab 171.5 in. WB CK25743 | 2019 Ford F-250 XL 4x4 SD Crew Cab 6.75 ft. box W2B | 2019 RAM 2500 Tdsmn 4x4 Crew Cab 6.6 ft box DJ7L91 | 2019 Chevrolet Silverado 3500HD Chassis DRW CK36043 | 2019 Ford F-350 Chassis XL 4x4 SD Crew Cab 179 in. WB SRW W3F | 2019 RAM 3500 Chassis Tradesman/SLT/Laramie/Limited 4x4 Crew Cab 172.4 in. WB DD8L93 |
|--|--|---|--|---|---|--|
| Vehicle Type | 3/4 Ton Pickup | 3/4 Ton Pickup | 3/4 Ton Pickup | Cab Chassis | Cab Chassis | Cab Chassis |
| Engine | Duramax 6.6L Turbo-Diesel V8 | 6.7L 4V OHV V8 Turbo-Diesel B20 | 6.7L i6 Turbo Diesel | Duramax 6.6L Turbo-Diesel V8 | 6.7L Power Stroke V6 Turbo Diesel | 6.7L i6 Cummins Turbo Diesel |
| EPA MPG City | Not available | Not available | Not available | Not available | Not available | Not available |
| EPA MPG Highway | Not available | Not available | Not available | Not available | Not available | Not available |
| Acquisition Cost | \$42,850 | \$41,242 | \$40,541 | \$43,995 | \$43,352 | \$43,654 |
| Total Actual Depreciation | \$19,227 | \$16,817 | \$18,434 | \$21,395 | \$19,762 | \$24,615 |
| Total Fuel Cost | \$7,239 | \$7,239 | \$7,239 | \$7,239 | \$7,239 | \$7,239 |
| Total Maintenance Cost | \$4,043 | \$4,043 | \$4,043 | \$4,772 | \$4,918 | \$4,772 |
| Monthly Depreciation | \$678.48 | \$556.77 | \$547.30 | \$593.93 | \$585.39 | \$589.33 |
| Monthly Management Fee | \$50.05 | \$49.84 | \$47.84 | \$49.50 | \$50.16 | \$48.35 |
| Monthly Interest | \$125.13 | \$120.50 | \$118.49 | \$128.43 | \$126.61 | \$127.45 |
| Monthly Lease Charge | \$175.18 | \$170.14 | \$166.33 | \$177.93 | \$176.77 | \$175.80 |
| Monthly Rent with Tax | \$763.66 | \$726.91 | \$713.63 | \$771.86 | \$762.16 | \$765.13 |
| Lease Term | 60 Months | 60 Months | 60 Months | 60 Months | 60 Months | 60 Months |
| Holding Period | 5 Years | 5 Years | 5 Years | 5 Years | 5 Years | 5 Years |
| Annual Mileage | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| RBV at Term | \$6,142 | \$7,836 | \$7,703 | \$6,359 | \$8,239 | \$8,294 |
| Expected Sales Price | \$23,624 | \$24,425 | \$22,107 | \$24,500 | \$24,800 | \$23,000 |
| Estimated Equity at Term | \$15,482 | \$16,589 | \$14,404 | \$16,141 | \$16,561 | \$14,706 |
| True Monthly Holding Cost over term including Equity | \$495.62 | \$450.43 | \$473.57 | \$502.84 | \$486.14 | \$520.03 |

2019 order banks closed

2019 banks closed
2020 banks open 10/10/2019

2019 banks open
lead times are 6 months